

INTERIM REPORT JANUARY – SEPTEMBER 2024

We support
our customers with
their green transition by
replacing hidden plastics
and harmful chemicals
with biobased
solutions.




OrganoClick®

JULY TO SEPTEMBER

- Net sales SEK 28,882 (33,449) thousand.
- Revenue growth -13.7 (50.3) percent.
- EBIT SEK -3,005 (-2,806) thousand.
- Cash flow from operating activities SEK -1,657 (1,051) thousand.
- Earnings per share before and after dilution SEK -0.05 (-0.04).

EVENTS DURING THE QUARTER

- Good sales growth of 24 percent for our consumer products within the business unit Green coatings & maintenance products.
- Continuous challenging markets for our nonwoven and building related products.

JANUARY TO SEPTEMBER

- Net sales SEK 105,798 (117,961) thousand.
- Revenue growth -10.3 (26.3) percent.
- EBIT SEK -2,985 (-3,100) thousand.
- Cash flow from operating activities SEK -1,102 (-6,126) thousand.
- Earnings per share before and after dilution SEK -0.10 (-0.08).

Financial overview, SEK 000s	Jul-Sep 2024	Jul-Sep 2023	Jan-Sep 2024	Jan-Sep 2023	LTM 30 Sept 2024	Jan-Dec 2023
Net sales	28,882	33,449	105,798	117,961	133,707	145,871
Revenue growth, %	-13.7	50.3	-10.3	26.3	-4.2	26.8
Gross margin, %	23.0	23.8	27.5	25.6	25.6	24.3
EBIT	-3,005	-2,806	-2,985	-3,100	-9,115	-9,230
Cash flow from operating activities	-1,657	1,051	-1,102	-6,126	5,556	533



Our consumer products within the business unit Green coatings & maintenance products, with brand as OrganoTex (frontpage) and BIOkleen (left), had a good development during the quarter.

A word from the CEO

During the third quarter, the trend of good growth continued for our consumer brands, while our industrial products continued to face a challenging market situation. Despite a sales decrease of -14 (50) percent to MSEK 28.9 (33.4) during the quarter, our operating profit/loss was in line with the third quarter of 2023 at MSEK -3.0 (-2.8), thanks to the changed product mix and sound cost control. For the first nine months of the year (Jan–Sept), the operating profit/loss was also in line with the previous year at MSEK -3.0 (-3.1), while cash flow from operating activities was significantly improved to MSEK -1.1 (-6.1).

The Nonwoven & fiber technologies business unit accounted for the largest sales decrease during the quarter of -31 (486) percent to MSEK 10.1 (14.7). The restaurant industry remains weak, negatively affecting our deliveries of binders to napkin manufacturers. We have also had to implement some price reductions on our binders due to falls in prices of fossil-based alternatives and the weakened economy over the past year. However, our customer projects are still progressing, even though the economic downturn has delayed certain processes.

For the Green coatings & maintenance products business unit, the positive development continued with a sales increase of 24 (26) percent to MSEK 10.1 (8.2), where all our product segments grew. For OrganoTex, the Netherlands has now become our largest market, followed by Sweden. For BIOkleen, we have continued to develop our business with Bauhaus, which is growing strongly.

In the Functional wood business unit, the sales development remains weak with a decrease of -19 (-20) percent to MSEK 8.6 (10.6). The Swedish market was the best performer, with sales unchanged compared to the third quarter of 2023, while we experienced sales losses in several export markets. However, for the period Jan–Sept, Sweden accounts for the largest loss while our export markets have developed better.

As we look ahead to 2025, we expect our consumer brands to continue to grow. We have a positive development for OrganoTex in several export markets and BIOkleen has continued good growth with existing customers, while 2025 will be the first full year with Bauhaus. The restaurant market is likely to remain weak for our nonwoven binders, but we also have several customer projects in other segments that we believe can generate revenue in 2025. For Functional wood, we believe

our sales will stabilize and gradually improve after two years with weak development for the building market.

“As we look ahead to 2025,
we expect our consumer
brands to continue to grow.”

Our top priority now is to return to sales growth in 2025 in order to move towards becoming a profitable, growing green chemical company and leading supplier of biobased chemical products that replace plastics and harmful chemicals!



Sincerely

A handwritten signature in blue ink that reads "Mårten Hellberg". The signature is stylized and fluid.

Mårten Hellberg
CEO, OrganoClick AB

Business overview

Unimaginable 11 million tonnes of plastic and hundreds of thousands tonnes of toxic chemicals are released into the world's oceans and nature every year. That is one of the biggest environmental challenges of our time and a problem that we at OrganoClick want to play a role in solving. With our green chemical innovations, we are replacing hidden plastics and fossil chemicals in cellulose-based materials with biobased and biodegradable alternatives. We call it Made Green Inside by OrganoClick.

OrganoClick AB (publ) is a Swedish green-tech company that develops and markets green chemical products and material technologies. The company was founded in 2006 as a spin-off from Stockholm University and the Swedish University of Agricultural Science, based on biomimetic research into natural chemical processes.

OrganoClick has won a number of awards, including the WWF "Climate Solver" award, and has been ranked among the 50 fastestgrowing technology companies in Sweden and recognized by Affärsvärlden and NyTeknik in their listing of Sweden's top 33 hottest technology companies.

OrganoClick is listed on NASDAQ First North Growth Market and has its head office, production and R&D centre in Täby, north of Stockholm. In 2023, net sales amounted to MSEK 146 with about 45 employees.

NOBEL PRIZE WINNING CHEMISTRY

OrganoClick's core technology was developed with inspiration from nature's own chemistry.

By attaching organic molecules to the surface of cellulose fibers in materials such as wood, textile, paper or nonwoven, new features such as flame retardance, rot protection, water resistance and changed mechanical properties can be achieved.

Our name is composed of the words "Organo" for organocatalysis and "Click" for click-chemistry. The discovery of organocatalysis was awarded the Nobel Prize in Chemistry 2021, and the discovery of click-chemistry was awarded the Nobel Prize in Chemistry 2022. We are very

proud that OrganoClick in 2006 was one of the first companies in the world to begin developing products based on these groundbreaking green chemical technologies.



DURING THE QUARTER

① Our consumer products within the business unit Green coatings & maintenance products had a good development during the quarter. In total, the business unit had a sales growth of 24 percent where in parti-

cular our brand BIOkleen and our car care products showed strong growth!

② OrganoClick has during the last three years taken part in the EU-funded project Go Green Routes where 9 European cities are taking part together with several Universities and innovative companies. During the project, the cities have been creating "green rooms" where different nature based solutions have been incorporated. OrganoClick contributes to the project with its new durable wood treatment technology OrganoWood Nowa where treated wood are being used in the construction of these "green rooms"! In July, the final meeting was held in Brussels, in which our CEO Mårten Hellberg took part in a panel about sustainable materials.

THE FUTURE LOOKS GREEN. IT HAS TO!

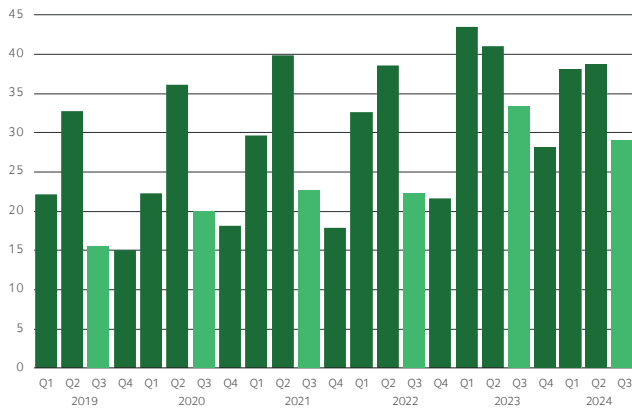
The Group has made steady progress since the first product was launched in 2012. Over the past five years, the Group's net sales have grown from MSEK 78 in 2018 to MSEK 146 in 2023.

In the last years, the Group has expanded its factory in Täby to a doubled production capacity of more than 20,000 tonnes per year and the group has a license to manufacture 30,000 m³ of its chemical products per year.

Our goal is to continue to grow organically at a rapid pace and and continue to improve our cash flow—and in the process, build a sustainable business while we simultaneously replace thousands of tonnes of plastic and fossil chemicals with biobased solutions.

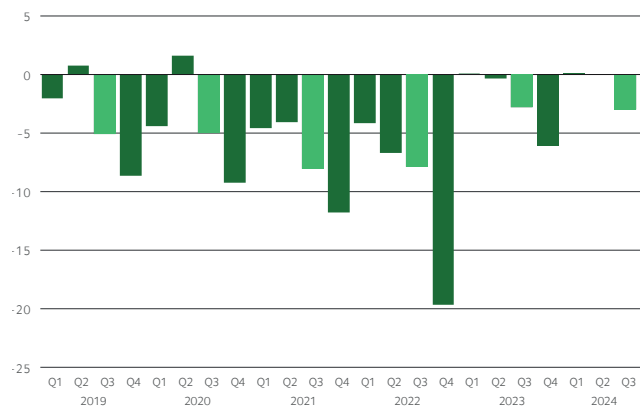
Net sales by quarter, MSEK

Historically, the Group has been characterized by seasonal variations with higher sales in Q2, followed by Q1, while Q3 and Q4 have been weaker. The previous year deviated from the trend where Q1 became the strongest quarter.



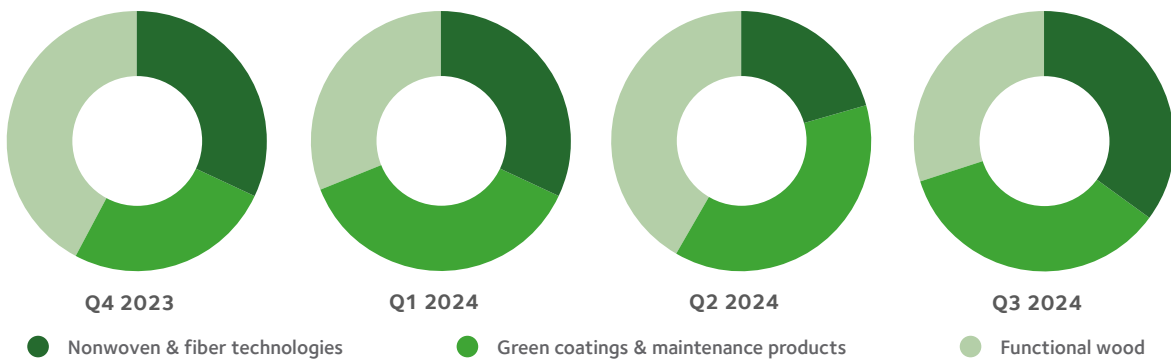
Operating profit/loss, EBIT, by quarter, MSEK

Historically, operating profit/loss has mainly been negative, following seasonal variations. Clear profit improvements were made in 2023 with increased sales and reduced cost base, a development that has continued in 2024.



Net sales/business unit

The group's net sales are divided into three business units. The business units Green coatings & maintenance products and Functional wood are characterized by seasonal variations, with Q2 normally being the strongest quarter, followed by Q1.



Net sales

28,9 MSEK

Sales growth

-14%

EBIT

-3,0 MSEK

Comments on the financial development

THE GROUP

Profit/Loss July–September

Revenue for the quarter amounted to KSEK 28,882 (33,449), a sales decrease of -13.7 (50.3) percent. Sales in the Nonwoven & fiber technologies business unit decreased by -30.9 (485.8) percent compared to the previous year and revenue amounted to KSEK 10,135 (14,667). The decrease is explained by a weaker market for the business unit's primary end customers in the hotel and restaurant industry. Sales in the Green coatings & maintenance products business unit had a good growth of 24.3 (26.1) percent and amounted to KSEK 10,149 (8,164), with positive sales development in all product segments. Sales in the Functional wood business unit decreased by -19.0 (-20.0) percent in a continued challenging construction sector and revenue amounted to KSEK 8,599 (10,619).

Gross margin deteriorated to 23.0 (23.8) percent due to the lower revenues, which resulted in gross profit being below the previous year, KSEK 6,654 (7,952). The cost base was lower than in the previous year and compensated for part of the margin loss, resulting in an operating loss of KSEK -3,005 (-2,806). Result for the period amounted to KSEK -4,577 (-4,045).

Cash flow and investments July–September

Cash flow from operating activities amounted to KSEK -1,657 (1,051), with a negative cash flow from loss, KSEK -878 (-300), and working capital, KSEK -778 (1,351). Cash was freed up from inventories of KSEK 2,538 (1,457) and other operating receivables of KSEK 327 (-2,108) and marginally from trade receivables of KSEK 61 (2,374). A negative liquidity effect came from accounts payable, KSEK -1,907 (-281), and other short-term liabilities, KSEK -1,797 (-91).

Investments of KSEK 1,616 (1,298) were made in intangible assets in the form of development projects and patents, and investments of KSEK 603 (131) were made in tangible fixed assets in the form of laboratory instruments. In financing activities, the Group's utilization of bank overdraft facilities decreased by KSEK -1,380 (-132) and factoring loans utilization was largely unchanged at KSEK -53 (-2,185). In the previous year, a loan of KSEK 2,884 was raised; this year, loans of KSEK -213 (-975) were repaid. Amortizations amounted to KSEK -5,835 (-2,133), of which KSEK -3,764 related to loans and KSEK -2,070 to leasing. Total cash flow for the Group amounted to KSEK -11,357 (-2,655).

Profit/Loss January–September

Accumulated revenue decreased by -10.3 (26.3) percent and amounted to KSEK 105,798 (117,961). Sales in the Nonwoven & fiber technologies business unit decreased by -27.5 (653.2) percent compared to the previous year and revenue amounted to KSEK 30,585 (42,169). The decrease is partly explained by a large stock build-up by a customer in the first quarter of last year, and partly by a weaker market in the hotel and restaurant industry, to which the business unit is strongly exposed. Sales in the Green

coatings & maintenance products business unit grew by 26.2 (2.8) percent to KSEK 38,808 (30,755) thanks to both good new customer sales and increased sales to existing customers. Sales in the Functional wood business unit continued to be adversely affected by the economic downturn in the construction sector and sales decreased by -19.2 (-22.2) percent to KSEK 36,406 (45,039).

Gross profit was lower than last year at KSEK 29,120 (30,249), but the gross margin strengthened to 27.5 (25.6) percent, due to positive product mix changes and lower raw material prices in the Functional wood business unit. Costs were lower than in the previous year and the operating loss was KSEK -2,985 (-3,100). Financial expenses increased compared with the previous year following higher borrowing and the loss for the period amounted to KSEK -7,847 (-6,499).

Cash flow and investments January–September

Accumulated cash flow from operating activities amounted to KSEK -1,102 (-6,126) with a positive cash flow from profit, KSEK 3,815 (4,625), and a negative cash flow from working capital, KSEK -4,917 (-10,750). Cash was freed up from inventories, KSEK 290 (4,010), but was tied up in trade receivables, KSEK -6,766 (-11,613), as a result of a higher share of sales at the end of the quarter. The Group also received payment of an R&D grant of KSEK 3,391.

KSEK 5,022 (4,667) was invested in intangible assets in the form of development projects and patents, and KSEK 1,858 (787) was invested in tangible fixed assets, mainly in the form of laboratory instruments. In financing activities, the Group's utilization of bank overdraft facilities decreased by KSEK -1,625 (-178), while factoring loans utilization increased by KSEK 4,761 (9,330) with increased trade receivables. A new credit of KSEK 10,000 (6,122) was raised, loans of KSEK -975 (-2,375) were repaid. Amortizations amounted to KSEK -10,574 (-6,878), of which KSEK -4,331 related to loans and KSEK -6,242 to leasing. Total cash flow for the Group amounted to KSEK -6,396 (-5,559).

Financial position

Cash and cash equivalents in the Group at the end of the period amounted to KSEK 4,344 (9,650) with a quick ratio of 34.3 (48.8) percent. Net debt/equity ratio amounted to 147.3 (100.8) percent. At the end of the period, KSEK 25,353 (19,559) of bank overdraft facilities totaling KSEK 30,000 (20,000) were utilized.

PARENT COMPANY

Profit/Loss July–September

Revenue for the quarter amounted to KSEK 20,347 (22,371). The decline is explained by a weaker market for the company's binder end customers in the hotel and restaurant industry and lower internal sales. The gross margin was lower than in the previous year and gave a gross profit of KSEK 2,637 (3,756). Costs were lower, resulting in an operating loss of KSEK -3,179

(-3,236) and the loss for the period amounted to KSEK -3,946 (-3,417) with increased financial expenses following higher borrowing.

Profit/Loss January–September

The accumulated revenue amounted to KSEK 69,361 (77,934), where the decrease came from lower sales of binders, partly after a larger stock build-up by a customer in the previous year, partly from a weaker market in the hotel and restaurant industry. Internal sales have also been lower. The drop in sales was partly offset by a higher gross margin due to changes in the product mix, and gross profit amounted to KSEK 10,777 (12,557). The cost base was lower and the operating loss was KSEK -8,767 (-7,631). Result for the period amounted to KSEK -11,066 (-8,095), where financial expenses increased with higher borrowing.

Financial position and investments

Cash and cash equivalents in the parent company at the end of the period amounted to KSEK 1,758 (5,366) and equity to KSEK 52,876 (69,870). During the period, the parent company invested KSEK 3,709 (3,637) in intangible fixed assets in the form of development projects and patents and KSEK 1,858 (749) in tangible fixed assets, mainly in the form of laboratory instruments.

Other information

SIGNIFICANT EVENTS DURING THE PERIOD

In a press release from June 6 and July 1 (correction of amounts), the company informed that they are carrying out a set-off issue as compensation for cash board fees.

SIGNIFICANT EVENTS AFTER THE END OF THE PERIOD

No significant events after the end of the period.

RISKS AND UNCERTAINTIES

The Group's significant risks are primarily attributable to the market development for the Group's various product areas, financial risks as the Group may need additional capital injection to conduct its operations in its current form, production risks related to its own production and partners' production capacity and risks with intangible assets and product development. For a more detailed description of significant risks and uncertainties, refer to OrganoClick's Annual report for 2023, pages 42–43. The overall risk and uncertainty factors have not changed since the end of 2023.

PERSONNEL

At the end of the period, the number of employees in the Group was 41 (44). Of these, 30 (33) were employed in the parent company, 9 (9) employed in the subsidiary OrganoWood AB and 2 (2) employed in the subsidiary Biokleen Miljökemi AB. Of the employees, 15 (15) were women and 26 (29) men.

SHARE INFORMATION

OrganoClick AB's share capital at the beginning of 2024 amounted to SEK 979,500 distributed on 97,950,000 shares. The quota value of all shares is 0.01 and they are equally entitled to share the company's assets and earnings. During June, a set-off issue of 167,967 shares was carried out at a quota value of 0.01, as compensation for cash board fees, which increased the number of shares to 98,117,967 and the share capital to SEK 981,180.

OrganoClick AB's share has been listed on Nasdaq First North Growth Market since 2015. The number of shareholders on September 30 was 3,523 (4,083) and the closing price of the share on September 30 was 2.97 (3.47), giving a market capitalization of SEK 291 (340) million.

The largest shareholders as of 30 September 2024¹.

Name	No. of shares	Share of votes and capital %
Peter Lindell with compay	19,194,943	19.56
Mårten Hellberg with company	7,701,695	7.85
Beijer Ventures AB	7,107,180	7.24
Anders Wall Foundations	5,358,227	5.46
UBS Switzerland AG, W8IMY	3,938,752	4.01
CBLDN-EQ Nordic small cap fund	3,437,722	3.50
Avanza Pension	3,172,094	3.23
Sijotusrahasto Aktia Nordic Micro Cap	3,100,000	3.16
Jonas Hafrén	2,123,006	2.16
Nordnet Pensionsförsäkring AB	1,827,207	1.86
Subtotal	56,960,826	58.05
Other shareholders	41,157,141	41.95
Total shares	98,117,967	100.00

1) Based on a full list of owners including direct registered and nominee shareholders

WARRANT PROGRAM

During 2022, a warrant-based incentive scheme was implemented through the issue of 979,500 warrants to senior executives of the company, which corresponds to a dilution of approximately one (1) percent of the number of outstanding shares and votes in the company. Exercise of warrants to subscribe for shares, in accordance with the warrant terms, shall be possible during the period between 12 January 2025 and 12 July 2025, inclusive. The exercise price is SEK 10.23 per share. Each warrant gives the right to acquire one share.

FINANCIAL CALENDAR 2024

2025-02-13 Year-end report 2024

CERTIFIED ADVISER

OrganoClick's Certified Adviser on Nasdaq First North Growth Market is Mangold Fondkommission AB. Contact; Phone: +46 8 503 01 550, E-mail: ca@mangold.se.

Financial information

CONSOLIDATED INCOME STATEMENT

SEK 000s	Note	Jul-Sep 2024	Jul-Sep 2023	Jan-Sep 2024	Jan-Sep 2023	Jan-Dec 2023
Net sales	1, 2	28,882	33,449	105,798	117,961	145,871
Cost of goods sold		-22,228	-25,497	-76,679	-87,713	-110,481
Gross profit		6,654	7,952	29,120	30,249	35,390
Selling expenses		-4,999	-4,722	-17,106	-17,777	-23,428
Administrative expenses		-3,375	-3,179	-11,003	-10,075	-13,799
Research and development costs		-1,458	-1,888	-4,781	-4,716	-6,651
Other operating income	3	402	2,596	1,650	3,394	4,952
Other operating expenses	3	-229	-3,565	-864	-4,174	-5,694
Operating profit/loss		-3,005	-2,806	-2,985	-3,100	-9,230
Financial income		8	61	34	91	103
Financial expenses		-1,564	-1,153	-4,836	-3,562	-4,960
Net financial items		-1,556	-1,093	-4,802	-3,471	-4,857
Profit/loss before tax		-4,561	-3,899	-7,787	-6,571	-14,087
Income tax		-17	-146	-60	72	-69
Profit/loss for the period		-4,577	-4,045	-7,847	-6,499	-14,157
Profit/loss for the period attributable to:						
Shareholders' of Parent Company		-4,618	-4,125	-9,576	-7,793	-15,772
Non-controlling interests		41	80	1,729	1,295	1,615
Earnings per share before and after dilution SEK ¹		-0.05	-0.04	-0.10	-0.08	-0.16
Average number of shares before and after dilution ¹		98,117,967	97,950,000	98,017,679	97,950,000	97,950,000

1) There is no dilution effect for the period when the subscription price is higher than the share price.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

SEK 000s	Jul-Sep 2024	Jul-Sep 2023	Jan-Sep 2024	Jan-Sep 2023	Jan-Dec 2023
Profit/loss for the period	-4,577	-4,045	-7,847	-6,499	-14,157
Other comprehensive income for the period:					
<i>Items that can later be reclassified into profit or loss</i>					
This period's translation differences when translating foreign operations	3	-2	2	6	7
Other comprehensive income for the period, net after tax	3	-2	2	6	7
Comprehensive income for the period	-4,574	-4,047	-7,845	-6,493	-14,150
Comprehensive income for the period attributable to:					
Shareholders' of Parent Company	-4,616	-4,126	-9,575	-7,790	-15,768
Non-controlling interests	42	79	1,730	1,297	1,618

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

SEK 000s	Note	30 Sep 2024	30 Sep 2023	31 Dec 2023
ASSETS				
Non-current assets				
<i>Intangible fixed assets</i>				
Capitalized development expenditures		19,370	18,162	18,634
Patents		7,116	5,613	6,147
Licences		61	170	140
Goodwill		16,794	16,794	16,794
		43,341	40,739	41,715
<i>Property, plant and equipment</i>				
Buildings		8,902	14,496	13,074
Improvement expense of other property		152	249	224
Machinery		18,672	19,679	19,624
Equipment, tools, fixtures and fittings		3,020	2,950	3,233
		30,746	37,374	36,155
<i>Other non-current assets</i>				
Other non-current receivables		3,155	3,140	3,140
Deferred tax assets		885	971	847
Total non-current assets		78,127	82,224	81,857
Current assets				
Inventories		36,398	37,514	36,688
Trade receivables		24,788	27,809	18,022
Income tax receivables		572	461	532
Other receivables		420	429	376
Prepaid expenses and accrued income		1,920	3,855	2,536
Cash and cash equivalents		4,344	9,650	10,737
Total current assets		68,442	79,719	68,892
TOTAL ASSETS		146,569	161,943	150,749

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (CONT.)

SEK 000s	Note	30 Sep 2024	30 Sep 2023	31 Dec 2023
EQUITY				
Share capital		981	980	980
Other contributed capital		307,555	307,059	307,059
Reserves		38	37	37
Accumulated loss including profit/loss for the period		-271,770	-255,928	-263,495
Equity attributable to shareholders of Parent Company		36,803	52,147	44,581
Non-controlling interests	4	9,256	8,916	8,825
Total equity		46,059	61,063	53,407
LIABILITIES				
Non-current liabilities				
Borrowings from credit institutions		2,173	3,092	3,018
Lease liabilities		4,708	10,116	8,495
Other non-current liabilities		0	1,000	975
Deferred tax liabilities		269	154	170
Total non-current liabilities		7,150	14,362	12,658
Current liabilities				
Liabilities to credit institutions		33,146	20,600	28,258
Lease liabilities		7,332	8,785	8,666
Trade payables		13,775	14,312	14,559
Other liabilities		27,795	31,312	22,981
Accrued expenses and deferred income		11,312	11,510	10,220
Total current liabilities		93,360	86,518	84,684
TOTAL EQUITY AND LIABILITIES		146,569	161,943	150,749

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Attributable to shareholders of Parent Company

SEK 000s	Share capital	Other contributed capital	Reserves	Accumulated loss	Total	Non-controlling interests	Total equity
Equity at 1 January 2024	980	307,059	37	-263,495	44,581	8,825	53,407
<i>Comprehensive income</i>							
Profit/loss for the period	-	-	-	-9,576	-9,576	1,729	-7,847
Transfer enumeration preference shares	-	-	-	1,300	1,300	-1,300	0
<i>Other comprehensive income</i>							
Translation differences	-	-	1	1	1	1	3
Total comprehensive income	-	-	1	-8,275	-8,274	430	-7,845
<i>Shareholder transactions</i>							
Set-off issue	2	496	-	-	498	-	498
Total shareholder transactions	2	496	-	-	498	-	498
Equity at 30 September 2024	981	307,555	38	-271,770	36,804	9,256	46,059
Equity at 1 January 2023	980	307,059	33	-249,295	58,777	8,779	67,556
<i>Comprehensive income</i>							
Profit/loss for the period	-	-	-	-7,793	-7,793	1,295	-6,499
Transfer enumeration preference shares	-	-	-	1,161	1,161	-1,161	0
<i>Other comprehensive income</i>							
Translation differences	-	-	4	-	4	2	6
Total comprehensive income	-	-	4	-6,633	-6,629	137	-6,493
<i>Shareholder transactions</i>							
Total shareholder transactions	-	-	-	-	-	-	-
Equity at 30 September 2023	980	307,059	37	-255,928	52,147	8,916	61,063
Equity at 1 January 2023	980	307,059	33	-249,295	58,777	8,779	67,556
<i>Comprehensive income</i>							
Profit/loss for the period	-	-	-	-15,772	-15,772	1,615	-14,157
Transfer enumeration preference shares	-	-	-	1,572	1,572	-1,572	0
<i>Other comprehensive income</i>							
Translation differences	-	-	4	-	4	3	7
Total comprehensive income	-	-	4	-14,200	-14,196	46	-14,150
<i>Shareholder transactions</i>							
Total shareholder transactions	-	-	-	-	-	-	-
Equity at 31 December 2023	980	307,059	37	-263,495	44,581	8,825	53,407

CONSOLIDATED CASH FLOW STATEMENT

SEK 000s	Note	Jul-Sep 2024	Jul-Sep 2023	Jan-Sep 2024	Jan-Sep 2023	Jan-Dec 2023
Cash flow from operating activities						
Operating profit/loss		-3,005	-2,806	-2,985	-3,100	-9,230
Adjustment for non-cash items	5	3,846	3,774	11,642	11,210	14,886
Interest received		8	61	34	91	103
Interest paid		-1,564	-1,153	-4,836	-3,562	-4,960
Income tax paid		-163	-175	-40	-14	-85
Cash flow from operating activities before changes in working capital		-878	-300	3,815	4,625	713
Changes in working capital						
Changes in inventories and work in progress		2,538	1,457	290	4,010	4,836
Changes in trade receivables		61	2,374	-6,766	-11,613	-1,826
Changes in other operating receivables		327	-2,108	702	-1,753	-425
Changes in trade payables		-1,907	-281	-784	-1,165	-918
Changes in other operating liabilities		-1,797	-91	1,642	-229	-1,848
Cash flow from changes in working capital		-778	1,351	-4,917	-10,750	-181
Cash flow from operating activities		-1,657	1,051	-1,102	-6,126	533
Cash flow from investing activities						
Investments in intangible assets		-1,616	-1,298	-5,022	-4,667	-6,845
Investments in property, plant and equipment		-603	-131	-1,858	-787	-1,765
Cash flow from investing activities		-2,219	-1,429	-6,881	-5,455	-8,610
Cash flow from financing activities						
Net change bank overdraft facility		-1,380	132	-1,625	-178	7,242
Net change invoice factoring debt		-53	-2,185	4,761	9,330	1,778
Borrowings		-	2,884	10,000	6,122	6,704
Repayment of debt		-213	-975	-975	-2,375	-2,825
Amortization of debt		-5,835	-2,133	-10,574	-6,878	-9,296
Cash flow from financing activities		-7,481	-2,277	1,587	6,021	3,603
Cash flow for the period		-11,357	-2,655	-6,396	-5,559	-4,474
Cash and cash equivalents at beginning of period		15,697	12,307	10,737	15,204	15,204
Exchange rate differences in cash and cash equivalents		3	-2	2	6	7
Cash and cash equivalents at end of period		4,344	9,650	4,344	9,650	10,737

KEY FIGURES, THE GROUP

SEK 000s	Jul-Sep 2024	Jul-Sep 2023	Jan-Sep 2024	Jan-Sep 2023	Jan-Dec 2023
Net sales	28,882	33,449	105,798	117,961	145,871
Revenue growth, %	-13.7	50.3	-10.3	26.3	26.8
Gross profit	6,654	7,952	29,120	30,249	35,390
Gross margin, %	23.0	23.8	27.5	25.6	24.3
Operating profit/loss, EBIT	-3,005	-2,806	-2,985	-3,100	-9,230
Operating margin, EBIT, %	-10.4	-8.4	-2.8	-2.6	-6.3
EBITDA	841	970	8,822	8,107	5,850
Profit/loss for the period	-4,577	-4,045	-7,847	-6,499	-14,157
Profit margin, %	-15.8	-12.1	-7.4	-5.5	-9.7
Equity ratio, %	31.4	37.7	31.4	37.7	35.4
Quick ratio, %	34.3	48.8	34.3	48.8	38.0
Net debt/equity ratio,%	147.3	100.8	147.3	100.8	110.0
Average number of employees	40	43	41	43	42
Average number of shares before and after dilution ¹	98,117,967	97,950,000	98,017,679	97,950,000	97,950,000
Number of shares issued at end of period	98,117,967	97,950,000	98,117,967	97,950,000	97,950,000
Earnings per share before and after dilution SEK ¹	-0.05	-0.04	-0.10	-0.08	-0.16

1) There is no dilution effect for the period when the subscription price is higher than the share price.

PARENT COMPANY INCOME STATEMENT

SEK 000s	Note	Jul-Sep 2024	Jul-Sep 2023	Jan-Sep 2024	Jan-Sep 2023	Jan-Dec 2023
Net sales	2	20,347	22,371	69,361	77,934	93,881
Cost of goods sold		-17,710	-18,615	-58,583	-65,378	-80,559
Gross profit		2,637	3,756	10,777	12,557	13,322
Selling expenses		-2,027	-2,246	-7,443	-7,775	-10,606
Administrative expenses		-2,792	-2,521	-8,742	-7,958	-10,994
Research and development costs		-1,214	-1,228	-3,966	-3,397	-4,768
Other operating income		385	2,248	1,137	2,656	3,821
Other operating expenses		-168	-3,245	-530	-3,713	-4,939
Operating profit/loss		-3,179	-3,236	-8,767	-7,631	-14,166
Interest income and similar items		61	148	224	483	425
Interest expenses and similar items		-828	-330	-2,523	-948	-1,567
Net financial items		-767	-181	-2,300	-465	-1,142
Profit/loss before tax		-3,946	-3,417	-11,066	-8,095	-15,308
Appropriations		-	-	-	-	787
Income tax		-	-	-	-	-
Profit/loss for the period		-3,946	-3,417	-11,066	-8,095	-14,521

PARENT COMPANY STATEMENT OF COMPREHENSIVE INCOME

SEK 000s	Jul-Sep 2024	Jul-Sep 2023	Jan-Sep 2024	Jan-Sep 2023	Jan-Dec 2023
Profit/loss for the period	-3,946	-3,417	-11,066	-8,095	-14,521
Other comprehensive income for the period	-	-	-	-	-
Comprehensive income for the period	-3,946	-3,417	-11,066	-8,095	-14,521

PARENT COMPANY BALANCE SHEET

SEK 000s	Note	30 Sep 2024	30 Sep 2023	31 Dec 2023
ASSETS				
Non-current assets				
<i>Intangible fixed assets</i>				
Capitalized development expenditures		14,537	12,971	13,446
Patents		6,136	4,990	5,541
Licences		61	162	137
		20,735	18,123	19,123
<i>Property, plant and equipment</i>				
Improvement expense of other property		152	249	224
Machinery		13,069	12,911	13,116
Equipment, tools, fixtures and fittings		1,804	1,878	2,007
		15,026	15,038	15,346
<i>Financial assets</i>				
Shares in group companies		35,878	35,878	35,878
Due from group companies		0	1,651	1,651
Other non-current receivables		459	923	838
		36,337	38,452	38,367
Total non-current assets		72,098	71,612	72,837
Current assets				
Raw materials, supplies and finished inventories		22,643	21,690	24,280
		22,643	21,690	24,280
<i>Short-term receivables</i>				
Trade receivables		13,260	17,051	7,434
Due from group companies		140	268	131
Income tax receivables		381	200	326
Other receivables		315	32	311
Prepaid expenses and accrued income		3,216	5,184	3,707
		17,312	22,734	11,908
Cash and cash equivalents		1,758	5,366	4,455
Total current assets		41,713	49,790	40,644
TOTAL ASSETS		113,811	121,403	113,481

PARENT COMPANY BALANCE SHEET (CONT.)

SEK 000s	Note	30 Sep 2024	30 Sep 2023	31 Dec 2023
EQUITY AND LIABILITIES				
Restricted equity				
Share capital		981	980	980
Fund for development expenditures		9,886	8,319	8,794
Total restricted equity		10,867	9,299	9,774
Non-restricted equity				
Share premium reserve		311,197	310,701	310,701
Retained earnings		-258,122	-242,035	-242,510
Profit/loss for the period		-11,066	-8,095	-14,521
Total non-restricted equity		42,009	60,571	53,671
Total equity		52,876	69,870	63,445
LIABILITIES				
Non-current liabilities				
Liabilities to credit institutions		2,173	3,092	3,018
Liabilities to group companies		4,710	4,710	4,710
Total non-current liabilities		6,883	7,802	7,728
Current liabilities				
Liabilities to credit institutions		18,242	5,778	13,317
Trade payables		11,269	10,577	13,092
Liabilities to group companies		4,720	2,794	1,718
Other short-term liabilities		12,106	16,401	7,673
Accrued expenses and deferred income		7,715	8,180	6,508
Total current liabilities		54,052	43,730	42,308
TOTAL EQUITY AND LIABILITIES		113,811	121,403	113,481

Notes

ACCOUNTING PRINCIPLES

This interim report has been prepared for the Group in accordance with IAS 34, Interim Financial Reporting, and the Swedish Annual Accounts Act. The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU and RFR 1 Supplementary Accounting Rules for Groups. The parent company applies the Annual Accounts Act and RFR 2 Accounting for Legal Entities. The same accounting principles and calculation methods have been applied in the interim report as in the annual report 2023.

NOTE 1 OPERATING SEGMENTS AND BREAKDOWN OF REVENUE

Operating segments are reported in a manner consistent with the internal reporting provided to the highest executive decision maker.

The Group's business units utilize common resources in terms of sales, production, research & development and administration, which is why a division of the Group's costs is only possible by allocating the costs. The same applies to the Group's assets and liabilities. The Group management does not consider that allocation of profit and loss and balance sheet items contributes to a more accurate picture of the business and therefore follows up the outcome for the group as a whole. The Group has thus identified one operating segment.

The follow-up of the Group's net sales is done for the three business units Nonwoven & fiber technologies, Green coatings & maintenance products and Functional wood. The outcome per business unit consists of a combination of net sales of goods sold from different parts of the Group's operations, which, however, do not consist of separate income statements and balance sheets.

Group					
Net sales per business unit	Jul-Sep 2024	Jul-Sep 2023	Jan-Sep 2024	Jan-Sep 2023	Jan-Dec 2023
Nonwoven & fiber technologies	10,135	14,667	30,585	42,169	51,175
Green coatings & maintenance products	10,149	8,164	38,808	30,755	37,938
Functional wood	8,599	10,619	36,406	45,039	56,758
Total	28,882	33,449	105,798	117,961	145,871

Net sales per geographic market

Sweden	23,902	27,623	82,631	97,824	121,809
Other Nordics	611	2,734	7,124	9,078	10,558
The rest of Europe	4,331	2,993	15,924	10,227	12,492
Asia	0	99	77	575	745
North America	35	0	41	258	267
Oceania	2	0	2	0	0
Total	28,882	33,449	105,798	117,961	145,871

Net sales consist of sales of products within the Group's various business units.

Revenue is reported at the time the control of the products is transferred to the customer, generally upon delivery. All sales are reported at a specific time, no revenue is recognized over time.

NOTE 2 SEASONAL VARIATIONS

The business units Green coatings & maintenance products and Functional wood are strongly characterized by seasonal variations depending on the weather and when in the year it is building and DIY season. For the Group, this has historically meant that the strongest sales quarter has normally been the second quarter, followed by the first while the third and the fourth quarters have been weaker.

NOTE 3 OTHER OPERATING INCOME AND OTHER OPERATING EXPENSES

Group	Jul-Sep 2024	Jul-Sep 2023	Jan-Sep 2024	Jan-Sep 2023	Jan-Dec 2023
Exchange gains on receivables/payables of an operating nature	295	606	1,258	1,239	1,637
Government grants received for R&D	103	-	171	127	223
Profits, disposal/sale of property, plant and equipment	-	-	216	-	-
Insurance compensation	-	1,989	-	1,989	2,743
Other operating income	4	1	4	39	350
Total	402	2,596	1,650	3,394	4,952
Exchange losses on receivables/payables of an operating nature	-229	-485	-864	-1,088	-1,839
Losses, disposal/sale of property, plant and equipment	-	-	-	-7	-20
Other operating expenses	-	-3,080	-	-3,080	-3,834
Total	-229	-3,565	-864	-4,174	-5,694

NOTE 4 ORGANOWOOD AB'S PREFERENCE SHARES

In the subsidiary OrganoWood AB there are two types of shares, ordinary shares and preference shares. In 2013, OrganoWood AB issued 200,000 preference shares with a nominal amount of SEK 100 per share, corresponding to a total amount of the issue of SEK 20,000 thousand. The terms of the preference shares are established in OrganoWood AB's Articles of Association. As of the balance sheet date, OrganoClick owned 36.4% of the preference shares, other ordinary shareholder in OrganoWood AB 27.0% and the remaining 36.6% was owned by 26 preference shareholders.

The preference shares do not carry dividend rights, but holders are only entitled to a redemption value. The redemption value was SEK 184.80 as of 31 May 2019 and the amount increases by 12 percent per annum as of 1 June 2019. As of 30 September 2024, the redemption value per preference share was SEK 338.7 (302.4).

No dividend may be paid to the holders of ordinary shares until there is enough non-restricted equity to redeem the preference shares.

At OrganoWood AB's Annual General Meeting on 13 May 2024, it was decided to allow the preference shares to run in accordance with the prescribed conditions as there was not enough non-restricted equity to redeem them. The aim is to redeem the preference shares when non-restricted equity so permits.

NOTE 5. ADJUSTMENT FOR NON-CASH ITEMS

Group	Jul-Sep 2024	Jul-Sep 2023	Jan-Sep 2024	Jan-Sep 2023	Jan-Dec 2023
Depreciation/amortization of intangible fixed assets	1,015	1,087	3,397	2,979	4,166
Depreciation/amortization of property, plant and equipment	2,831	2,689	8,411	8,228	10,914
Disposal of property, plant and equipment	0	-2	-165	3	-195
Total	3,846	3,774	11,642	11,210	14,886

NOTE 6 FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE

For the Group's financial assets and liabilities, the fair value is assessed to be consistent with the carrying amount.

NOTE 7 RELATED PARTIES

OrganoWood AB has transactions with related parties. Board member and shareholder Robert Charpentier has, from his own company Kvigos AB, invoiced and accrued interest and guarantee fees, for loans and guarantee liability, of KSEK 99 (158) and invoiced consultancy fees of KSEK 100 (0). In addition to guarantee liabilities, Kvigos AB has outstanding interest-bearing loans to OrganoWood of KSEK 0 (1,000). Invoiced and accrued interest on loans provided by shareholder Ilija Batljan, via his own company Ilija Batljan Invest AB, amount to KSEK 22 (116). Outstanding interest-bearing loans from Ilija Batljan Invest AB to OrganoWood AB amount to KSEK 0 (425). The transactions between OrganoWood AB and the shareholders take place at prices at arm's length.

NOTE 8 ESTIMATES AND ASSESSMENTS

The preparation of the interim report requires the management to make assessments and estimates and to make assumptions that affect the application of the accounting principles and the reported amounts of assets, liabilities, income and expenses. The actual outcome may differ from these estimates and assessments. The critical estimates and sources of uncertainty in estimates can be found in the Group's annual report for 2023, page 70.

Alternative performance measure

OrganoClick presents alternative performance measures in addition to the conventional financial key ratios established by IFRS, with the aim of giving investors and management the opportunity to evaluate and understand the development of the operational operations and financial status and to facilitate comparisons between different periods. Below, and on the following page, are definitions and calculations for components that are included in alternative performance measures used in this report.

Non-IFRS key ratios	Definition/Calculation	Purpose
Performance measures		
Gross margin	Net sales for the period minus the cost of goods sold in relation to net sales for the period.	The gross margin is used to measure and evaluate whether manufacturing processes, raw materials and procurement are cost-effective, that is the profitability of production.
Operating margin, EBIT	Operating profit/loss for the period in relation to net sales for the period.	The operating margin is used to measure operational profitability.
EBITDA	Operating profit/loss excluding depreciation and impairments of intangible assets and property, plant and equipment.	EBITDA is used to measure operational profitability, excluding the effects of previously made investments and accounting decisions.
Profit margin	Profit/loss for the period in relation to net sales for the period.	The profit margin shows the profit per turnover SEK, which gives an indication of how efficient a company is.
Revenue growth	The percentage increase in sales for the past period compared to the corresponding previous period.	The change in net sales reflects the group's realized sales growth over time.
Organic growth	Changes in net sales, excluding acquisition-driven growth.	Organic growth excludes the effects of changes in the Group's structure, enabling a comparison of net sales over time.
Capital structure		
Equity ratio	Equity in relation to total assets. Equity includes non-controlling interests.	The key figure reflects the group's financial position. Good equity ratio gives a readiness to handle periods of weak economic activity and financial preparedness for growth. At the same time, it provides a minor advantage in the form of financial leverage.
Quick ratio	Current assets, excluding inventories, in relation to current liabilities, without adjustment for proposed dividend.	Quick ratio shows short term solvency. If quick ratio is greater than 100 percent, current liabilities can be paid immediately, provided that the current receivables can be converted immediately.
Net debt	Interest-bearing non-current and current liabilities (incl. leasing and invoice factoring debt) minus interest-bearing assets including cash and cash equivalents.	Net debt shows the ability to pay off all interest-bearing liabilities with available cash and shows the possibility of living up to financial commitments.
Net debt/equity ratio	Net debt in relation to shareholders' equity. Equity includes non-controlling interests.	The net debt/equity ratio shows the relationship between net debt and equity and measures the extent to which the company is financed by loans.

RECONCILIATION ALTERNATIVE PERFORMANCE MEASURES

SEK 000s	Jul-Sep 2024	Jul-Sep 2023	Jan-Sep 2024	Jan-Sep 2023	Jan-Dec 2023
<i>Gross margin, %</i>					
Gross profit	6,654	7,952	29,120	30,249	35,390
Net sales	28,882	33,449	105,798	117,961	145,871
Gross margin, %	23.0	23.8	27.5	25.6	24.3
<i>Operating margin, EBIT, %</i>					
Operating profit/loss, EBIT	-3,005	-2,806	-2,985	-3,100	-9,230
Net sales	28,882	33,449	105,798	117,961	145,871
Operating margin, EBIT, %	-10.4	-8.4	-2.8	-2.6	-6.3
<i>EBITDA</i>					
Operating profit/loss	-3,005	-2,806	-2,985	-3,100	-9,230
Plus: Depreciations/impairments	3,846	3,776	11,807	11,207	15,080
EBITDA	841	970	8,822	8,107	5,850
<i>Profit margin, %</i>					
Profit/loss for the period	-4,577	-4,045	-7,847	-6,499	-14,157
Net sales	28,882	33,449	105,798	117,961	145,871
Profit margin, %	-15.8	-12.1	-7.4	-5.5	-9.7
<i>Net sales, change</i>					
Net sales	28,882	33,449	105,798	117,961	145,871
Net sales corresponding period prior year	33,449	22,256	117,961	93,416	115,047
Net sales, change	-4,567	11,193	-12,163	24,545	30,824
Revenue growth, organic, %	-13.7	50.3	-10.3	26.3	26.8
<i>Equity ratio, %</i>					
Equity	46,059	61,063	46,059	61,063	53,407
Total assets	146,569	161,943	146,569	161,943	150,749
Equity ratio, %	31.4	37.7	31.4	37.7	35.4
<i>Quick ratio, %</i>					
Current assets, excluding inventories	32,044	42,204	32,044	42,204	32,204
Current liabilities	93,360	86,518	93,360	86,518	84,684
Quick ratio, %	34.3	48.8	34.3	48.8	38.0
<i>Net debt/equity ratio, %</i>					
Interest-bearing liabilities	72,194	71,217	72,194	71,217	69,485
Less: Cash and cash equivalents	-4,344	-9,650	-4,344	-9,650	-10,737
Net debt	67,850	61,567	67,850	61,567	58,748
Equity	46,059	61,063	46,059	61,063	53,407
Net debt/equity ratio, %	147.3	100.8	147.3	100.8	110.0

Signatures

CERTIFICATION

The Board of Directors and the CEO hereby declare that the interim report provides a true and fair view of the parent company's and the Group's operations, financial position and earnings, and describes significant risks and uncertainties that the parent company and the companies that are part of the Group are deemed to be facing.

OrganoClick AB (publ.)
Corporate identity number: 556704-6908

Stockholm, 6 November 2024

Jan Johansson
Chairman of the Board

Chatarina Schneider
Board member

Charlotte Karlberg
Board member

Johan Magnusson
Board member

Håkan Gustavson
Board member

Mårten Hellberg
CEO

Auditor's report

INTRODUCTION

We have reviewed the condensed interim financial information (interim report) of Organoclick AB (publ) as of 30 September 2024 and the nine-month period then ended. The board of directors and the CEO are responsible for the preparation and presentation of the interim financial information in accordance with IAS 34 and the Swedish Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

SCOPE OF REVIEW

We conducted our review in accordance with the International Standard on Review Engagements ISRE 2410, Review of Interim Report Performed by the Independent Auditor of the Entity. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing, ISA, and other generally accepted auditing standards in Sweden. The procedures performed in a review do not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the interim report is not prepared, in all material respects, in accordance with IAS 34 and the Swedish Annual Accounts Act, regarding the Group, and with the Swedish Annual Accounts Act, regarding the Parent Company.

Stockholm, 6 November 2024
BDO Mälardalen AB

Emilie Sleth
Authorized Public Accountant

Jörgen Lövgren
Authorized Public Accountant

we call it Made Green Inside, and it is our business concept that all products we develop must be manufactured from bio-based raw materials, be biodegradable and free from harmful chemicals and plastics,



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